

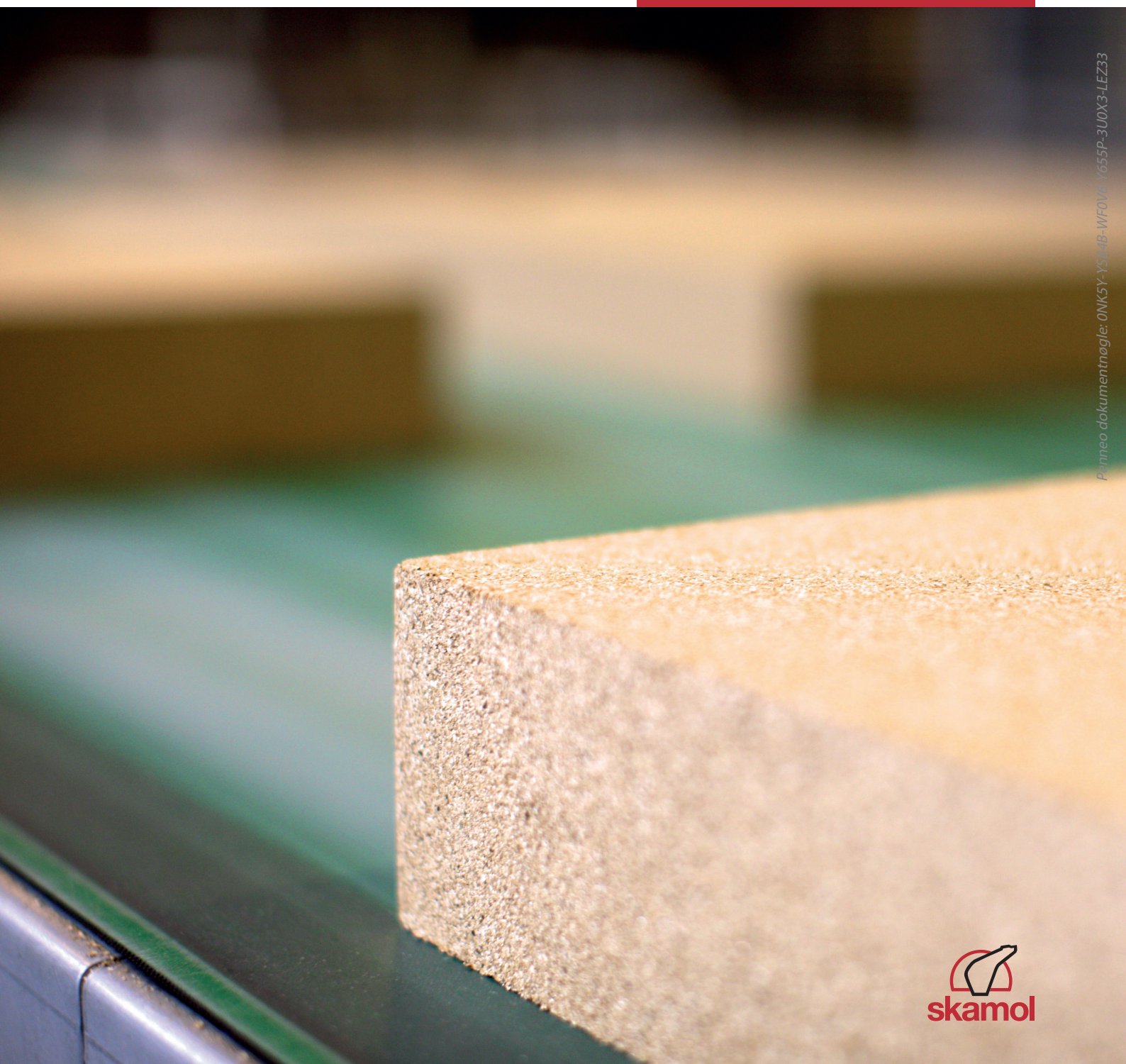
**Skamol A/S**

# Annual report 2021

Approved at the annual general meeting \_\_\_\_\_

Hasselager Centervej 1, 8260 Viby, Denmark, CVR 41 33 37 15, [www.skamol.com](http://www.skamol.com)

\_\_\_\_\_  
Chairman, Bo Rygaard



Printed document number: 0NK5Y-YS14B-WF0V0-Y655P-3U0X3-LEZ33

# Contents

	<u>Page</u>
<b>Management's Statement and Auditor's Report</b>	
Management's Statement	1
Independent Auditor's Report	2
<b>Management's Review</b>	
Company Information	5
Group Chart	6
Financial Highlights	7
Management's Review	8
<b>Consolidated and Parent Company Financial Statements</b>	
Income Statement 1 January - 31 December	15
Balance Sheet 31 December	16
Statement of Changes in Equity	18
Cash Flow Statement 1 January - 31 December	19
Notes to the Financial Statements	20

# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Skamol A/S for the financial year 1 January - 31 December 2021.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2021 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2021.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Aarhus, 14 March 2022

## Executive Board

Poul Erik Kamstrup Kristensen  
CEO

Simon Plagborg  
CCO

## Board of Directors

Bo Rygaard  
Chairman

Marcus Christer Egelstig

Nicholas Nehmzow Hjorth

Søren Drewsen

Klaus Hermann Franz

Jørgen Bak (alternate)  
Staff Representative

Lone Ragnhild Løhde  
Staff Representative

# Independent Auditor's Report

To the Shareholder of Skamol A/S

## Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2021 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 January - 31 December 2021 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Skamol A/S for the financial year 1 January - 31 December 2021, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

## Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

# Independent Auditor's Report

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based

## Independent Auditor's Report

on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Aarhus, 14 March 2022

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Mads Meldgaard  
State Authorised Public Accountant  
mne24826

Keld A. M. Nielsen  
State Authorised Public Accountant  
mne40037

## Company Information

### **The Company**

Skamol A/S  
Hasselager Centervej 1  
DK-8260 Viby J

CVR No: 41 33 37 15  
Financial period: 1 January - 31 December  
Municipality of reg. office: Aarhus

### **Board of Directors**

Bo Rygaard, Chairman  
Marcus Christer Egelstig  
Nicholas Nehmzow Hjorth  
Søren Drewsen  
Klaus Hermann Franz  
Jørgen Bak (alternate)  
Lone Ragnhild Løhde

### **Executive Board**

Poul Erik Kamstrup Kristensen  
Simon Plagborg

### **Auditors**

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Nobelparken  
Jens Chr. Skous Vej 1  
DK-8000 Aarhus C

### **Bankers**

Skandinaviska Enskilda Banken AB (SEB)  
Bernstorffsgade 50  
1577 København

# Group Chart

## Parent Company

Skamol A/S Denmark, Aarhus Nom. DKK 43.095.000
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## Consolidated subsidiaries

100%	Skamol RUS LLC, Russia Nom RUB. 10.000
100%	Skamol Polska S.p.Z.o.o, Poland Nom. PLN 11.005.000
100%	Skamol Eastern Europe S.p.Z.o.o, Poland Nom. PLN 800.000
100%	Skamol Americas Inc., USA Nom USD 3.310.000
100%	Skamol Europe GmbH, Germany Nom. EUR 50.000
100%	Skamol France SAS, France Nom. EUR 50.000
100%	Skamol (Shanghai) Trading Co. Ltd., China Nom. CNY 641.690
100%	Skamol Asia Pacific PTY Ltd., Australia Nom. AUD 108
100%	Skamol United Kingdom Ltd., UK Nom. GBP 30.000
100%	NCM Core A/S, Denmark Nom. DKK 1.011.000
100%	Skamol Italia SRL, Italia Nom. EUR 10.000
100%	Skamol Spain Trading S.L., Spain Nom. EUR 15.000



# Financial Highlights

Seen over a five-year period, the development of the Group is described by the following financial highlights:

	<b>Group</b>				
	2021	2020	2019	2018	2017
	Mio. DKK	Mio. DKK	Mio. DKK	Mio. DKK	Mio. DKK
<b>Key figures</b>					
<b>Profit/loss</b>					
Revenue	518	394	403	385	340
Adjusted EBITDA	96	84	87	77	83
Operating profit/loss	47	36	49	40	57
Profit/loss before financial income and expenses	47	36	49	40	57
Net financials	-10	-6	-7	-7	-6
Net profit/loss for the year	29	21	31	27	35
<b>Balance sheet</b>					
Balance sheet total	531	560	558	470	439
Equity	105	321	319	282	262
<b>Cash flows</b>					
Cash flows from:					
- operating activities	89	63	33	48	54
- investing activities	-19	-38	-65	-50	-99
including investment in property, plant and equipment	-11	-26	-43	-42	-93
- financing activities	-87	-4	65	-9	53
Change in cash and cash equivalents for the year	-16	21	33	-11	8
Number of employees	427	422	448	421	377
<b>Ratios</b>					
Profit margin	9,1%	9,1%	12,2%	10,4%	16,8%
Return on assets	8,9%	6,4%	8,8%	8,5%	13,0%
Solvency ratio	19,8%	57,3%	57,2%	60,0%	59,7%
Return on equity	13,6%	6,6%	10,3%	9,9%	14,0%
Adjusted EBITDA-Margin	18,5%	21,3%	21,5%	20,0%	24,4%

\*Adjusted EBITDA excl. one time items.

The Ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

# Management's Review

## **The Group's activities**

Sales of specialty insulation systems to segments within Industry and Building.

## **Objectives and strategy**

The company's Management and Board of Directors are continuously evaluating Skamol's strategy, which addresses growth areas within Skamol's target markets.

## **Market development and sales**

In 2021 Skamol's turnover was DKK 518 million against DKK 394 million in 2020 and adjusted EBITDA amounted to DKK 96 million in 2021 compared to DKK 84 million in 2020. The growth in turnover and EBITDA was a consequence of a disciplined execution of the strategy whereas the global volatility in energy prices limited the growth in profitability.

Skamol has in 2021 experienced growth in individual key markets, such as the Asia Pacific region, as a result of the strategic initiatives that are being executed in Skamol.

The market organisation in Skamol has been further strengthened during 2021 through an increasingly global coverage, where additional sales resources in key markets have been added to facilitate the continued growth.

## **Manufacturing and product development**

During 2021, Skamol has executed a number of investment projects in order to increase and upgrade capacity, and reduce production costs.

Furthermore, Skamol has continued to invest in R&D activities during 2021, where new products have been developed and were introduced to the market in 2021.

Skamol will continue to invest in globalization, increasing local presence, and product development and capabilities.

## **Risk management**

The company focuses on both internal and external risks.

Internal risks are eliminated through policies and procedures that address the issues. Furthermore, the company works with risk management through internal KPI follow-up.

The development of Skamol's IT infrastructure is also an important priority for the company. During 2021 further development of the IT infrastructure was made, e.g. continued optimization of ERP platform and process support as well as communication platforms.

## Management's Review

Continuous improvements are of high importance to Skamol, and Skamol has worked on initiatives to improve productivity during 2021. This work will continue into 2022.

During 2021 Skamol has worked on strict execution of the framework for the strategic priorities and has updated the execution framework for the strategic priorities entering into 2022.

### ***Financial risks***

For the whole Skamol Group inclusive of the parent company FSN SKA A/S the interest-bearing debt amounted to DKK 342 million at the end of 2021. Net interest-bearing debt amounted to DKK 294 million.

Compared to the established drawing right, Skamol has a net cash position of totally DKK 78 million at the end of 2021.

The company follows a financial policy, which operates with a low risk profile so that currency and credit risks only occur due to commercial circumstances.

As an international company, Skamol Group is exposed to risks related to currency transactions in connection with the purchase and sale of goods and services. It is Group policy to undertake identification of currency risks on current transactions. Skamol Group's main currencies are EUR, USD, RUR, PLN, AUD, CNY and NOK.

The costs of Skamol's Russian subsidiary are primarily in RUR, whereas sales are primarily in RUR and secondarily in EUR, which means that the Skamol Group as regards earnings in the Russian business is sensitive to fluctuations in the exchange rate of the RUR. During 2021, RUR has strengthened the position towards other currencies.

The cost in Skamol's Chinese subsidiary is mainly in EUR and secondly CNY, whereas sales are in CNY, which means that the Skamol Group as regards earnings in the Chinese business is sensitive to fluctuations in the exchange rate of the CNY. During 2021, CNY has strengthened the position towards other currencies.

It is Group policy to optimise the loan portfolio through continuous adjustments and to carry out an ongoing assessment of optimisation opportunities.

### ***Policy for data ethics***

Skamol does not apply advanced technologies such as AI or machine learning. Skamol handles general data in the form of customer, supplier and employee data. Data is handled in accordance with GDPR and Skamol's policies related to privacy and information security. Considering the limited handling of data, Skamol has not made specific policies in relation to data ethics but reassesses the need to do so on an ongoing basis.

# Management's Review

## Result, Balance and Cash Flow

The figures in brackets are 2020-figures

In 2021 the turnover increased to DKK 518 million (DKK 394 million). EBITDA before one time items (adjusted EBITDA) amounted to DKK 96 million (DKK 84 million) corresponding to 18.5 % (21.3 %) of the turnover. Depreciations and amortizations were DKK 47.4 million (DKK 39.1 million).

The total assets were DKK 532 million (DKK 557 million).

At the end of 2021 Skamol employed 438 employees. Of these, 179 employees in Denmark and 259 outside Denmark. Compared to 2020, the total number of employees increased by 21.

## Deviations compared to outlook for 2020

As expected, the Group's turnover and EBITDA increased in 2021 compared to 2020, together with a positive cashflow from operations.

## Outlook for 2022

Skamol expects increasing turnover and earnings in the coming years, including 2022.

Overall, Skamol estimates that there continues to be a large growth potential for Skamol's systems worldwide.

In 2022 Skamol expects an increase in turnover and EBITDA compared to 2021, and a positive cash flow from operations.

## Subsequent events

In the wake of the war in Ukraine, the Russian economy has been hit by significant economic sanctions. It is currently uncertain how long these will last and to what extent it will affect Skamol's activities in Russia and Skamol's Russian subsidiary. However, due to the group's low dependency on the Russian subsidiary, which contributes insignificant revenue to the overall group, there are currently no indications of material impact on the Group's solvency and liquidity reserves.

After the closing of the financial year no other subsequent events have occurred, which have material impact of Skamol's financial position.

# Management's Review

## Management

Since 2013, FSN Capital is the owner of Skamol. In 2021 the Board was composed of the following members:

Bo Rygaard, Chairman, joined 03.09.2013  
Marcus Christer Egelstig, joined 30.10.2015  
Nicholas Nehmzow Hjorth, joined 10.01.2017  
Søren Drewsen, joined 10.08.2018  
Klaus Hermann Franz, joined 31.08.2015  
Lone Løhde, employee representative, joined 15.05.2019  
Sonja Haastrup Merrild, employee representative, joined 15.05.2019

Employee representatives are elected for the Skamol A/S Board of Directors. The company complies with the notice about employee representation in public and private companies of the 1st July 2010. The latest election of employee representatives took place in 2019. Two employee representatives are elected to the Board of Skamol A/S. Election of employee representatives for Skamol's Board will take place again in 2023.

During 2020, a total of 4 board meetings were held in Skamol. Board committees have not been established.

The general meeting has not adopted specific authorizations for e.g. allocations.

## Report on the Gender Composition in Management, cf. Section 99 b of the Danish Financial Statements Act

In Skamol A/S the Board of Directors has outlined target figures for number of under-represented gender in the top management segment. It is the Board's goal that if possible the mix of the Board shall be balanced so that each gender as a minimum is represented by 1 member appointed by the general assembly. It is the target to reach the defined goal at the end of 2022, so this is aligned with a natural exchange of the Board composition. The composition of the board during 2021 did not change the gender composition, thus the target was not reached this year.

At other management levels in the group it is Skamol's intention to increase the share of the underrepresented gender towards a balanced make-up between male and female representatives. It is the policy of the company to aim for a diversified organisation through an unprejudiced selection process where no candidate is deselected due to gender, age, nationality etc. Candidates are solely selected based on experience, competences and performance.

Skamol group has at the end of 2021 a share of 40 % female representatives compared to male representatives at other management level, compared to 45% at the end of 2020. During 2021 Skamol has made efforts to continue to pay attention to making job advertisements equally attractive for men and women – both for internal and external candidates

# Management's Review

## Policies regarding corporate social responsibility

Skamol has defined policies regarding corporate social responsibility, including policies on

- Sustainability with environmental and climate related matters through development of products with increased energy efficiency and lifetime, and through continuous work on reduction of energy consumption and waste in production;
- Caring about people through focused work on health and safety and continuous people development and process optimisation, and by applying a Code of Conduct supporting a company culture that promotes integrity, our values, ethical guidelines and the Skamol Group policies;
- Respecting human rights through applying a Code of Conduct internally and in the cooperation with suppliers requiring compliance with the ILO Conventions, and national laws and regulations;
- Preventing corruption, bribery and money laundering by applying a Code of Conduct internally and in the cooperation with suppliers requiring compliance with all applicable laws and regulations on bribery, corruption and money laundering; by conducting integrity due diligences on all M&A processes and on an assessed risk basis in regard to customers and suppliers; and by applying a whistle blower policy and procedure to encourage staff, board members and others to report suspected or actual violations of laws, regulations or Skamol's Code of Conduct without retribution.

# Management's Review

## Skamol's potential ESG impacts on the world based on its sector and operations

Topics of higher impact in bold – high principle adverse impacts indicated with asterisk



### Principle Adverse Impacts through the value chain

Level of impact: High Medium Low



### External factors impacting Skamol based on its sector and operations



Demand for products that reduce energy consumption, thereby enabling cost savings and climate change mitigation

Demand for circular products and responsible end-of-life treatment

High cost and climate impact of energy intensive production

Scrutiny of environmental impact of supply chain and production on water and biodiversity

Immature market for end-of-life use of products

### EU Taxonomy eligibility

#### Activity

C23.9.9 Manufacture of other non-metallic mineral products n.e.c.

#### Activity type

##### EU Taxonomy

Enabling Taxonomy-eligible and non-eligible activities: 1 primary activity has been identified in the taxonomy related to Skamol. Maintenance and repair of energy efficiency equipment (7.3). Skamol has no Taxonomy non-eligible activities. All turnover, OPEX and CAPEX is related to Taxonomy eligible activity.

#### Significant contribution to environmental objective

Objective 1: Climate change mitigation



#### Eligibility

100% of Turnover

100% of Opex

100% of Capex

# Management's Review

## Company ESG performance 2021

STRATEGIC AREA	KPIs	LONG TERM TARGET	PERFORMANCE 2021	ANNUAL TARGET 2022
<b>1. Minimize environmental impact</b>	<p>1a. Reduce GHG emissions.</p> <p>1b. Optimize energy efficiency (GHG emissions relative to output).</p> <p>1c. Circular operations</p> <p>1d. Local environmental impact from operations</p>	<p>1a. Net zero.</p> <p>1b. 5% year by year energy efficiency.</p> <p>1c. Zero waste to landfill, reuse where possible.</p> <p>1d. Minimal environmental degradation of excavation sites.</p>	<p>1a. Tracked Scope 1 and 2 emissions, completed full scope 3 screening to identify material scopes. Created emissions factors to accurately reflect emissions of Skamol's materials.</p> <p>Emissions* in 2021:                      Scope 1: 29,681.4 tCO<sub>2</sub>e (+3.3% from 2020**)                      Scope 2: 3,635.5 tCO<sub>2</sub>e*** (-5.1% from 2020**)                      Scope 3: 41,248.2 tCO<sub>2</sub>e (first time recorded)</p> <p>1b. Aligned with 2021 ambition, initiated full screening of each production plant on use of natural gas, electricity, waste, and water. Optimized energy efficiency (GHG emissions relative to output) by 12% compared to 2020.</p> <p>1c. Introduced recycling of pallets.</p> <p>1d. Restore excavation sites, with positive impact on biodiversity.</p> <p>*Prepared in accordance with the GHG Protocol, using the online reporting tool CEMAsys ©                      **2020 numbers adjusted due to broader scope.                      ***Location-based electricity.</p>	<p>1a. Set science-based targets for scope 1-3.</p> <p>1b. Complete screening of individual plants; determine which initiatives to pursue to reduce environmental impact. Optimize energy efficiency (GHG emissions relative to output) by further 5% compared to 2020.</p> <p>1c. Further extend recycling of pallets.</p> <p>1d. Continue to restore excavation sites, with positive impact on biodiversity.</p>
<b>2. Sustainable products</b>	<p>2a. EPDs for our products.</p> <p>2b. Design for circularity.</p>	<p>2a. EPDs for 100% of our product groups by end of 2024.</p> <p>2b. Cradle to cradle design of our products.</p>	<p>2a. Prepared introduction of EPD in 2022.</p> <p>2b. Prepared recycling of cut offs from selected customer projects in 2022.</p>	<p>2a. EPDs for 25% of our product groups.</p> <p>2b. Introduce recycling of cut offs from selected customer projects.</p>
<b>3. Motivated, safe, and healthy employees</b>	<p>3a. eNPS.</p> <p>3b. Lost time incidents (LTI).</p> <p>3c. Diversity.</p>	<p>3a. Year by year improvement of eNPS.</p> <p>3b. Zero LTI.</p> <p>3c. Balanced make-up between male and female representatives in top leadership/management.</p>	<p>3a. Rolled out real-time eNPS system to track employee happiness and eNPS. Started monthly town halls in February.</p> <p>eNPS* %                      2021: 28                      2020: 22                      2019: NA                      2018: 27</p> <p>3b. Conducted safety walks twice a month on each production plant.</p> <p>Lost Time Injury** per million worked hours                      2021: 5.6                      2020: 2.9                      2019: 4.2                      2018: 5.0</p> <p>3c. 14% female managers compared to, 86% male managers (same percentages as in 2020).</p> <p>*Calculated as the percentage of Promoters subtracted the percentage of Detractors                      **Injury sustained by an employee that leads to loss of productive work in the form of absenteeism or delays</p>	<p>3a. eNPS of 30%. Better communication of ESG work on website.</p> <p>3b. Reduction in LTI. Improve safety walks.</p> <p>3c. Further extend balance between genders.</p>
<b>4. Ethical supply chains and business conduct, including human rights and anti-corruption</b>	<p>4a. Supply chain management.</p> <p>4b. Train employees.</p> <p>4c. Electronic whistleblower.</p>	<p>4a. Best in class supply chain management.</p> <p>4b. Annual training for all employees.</p> <p>4c. Electronic whistleblower access for internals and externals.</p>	<p>4a. Conducted external integrity due diligence screening of agents/partners representing 75% of spend. 100% of suppliers signed Code of Conduct.</p> <p>4b. Completed cyber security training for management team. Employees signing Code of Conduct*.</p> <p>2021: 100%                      2020: 100%</p> <p>4c. Implemented electronic whistleblower access for employees.</p> <p>*Number of employees who has signed the CoC, as a percentage of the total number of employees.</p>	<p>4a. Further strengthen supply chain management by conducting a refresh risk assessment and review current procedures.</p> <p>4b. Train 100% of white-collar employees in cyber security and Code of Conduct – combination of eLearning and in person presentations.</p> <p>4c. Implement electronic whistleblower access for externals.</p>

Skamol has selected the following UN SDGs to which we have an opportunity to contribute:



Opportunity to make production process more efficient and increase resource-efficiency by adopting cleaner and more environmentally friendly industrial processes (9.11).



Restore terrestrial land (15.1)



Efficient use of natural resources (12.2) and reduce waste generation through prevention, reduction, recycling and reuse (12.5)



## Income Statement 1 January - 31 December

	Note	Group		Parent company	
		2021	2020	2021	2020
		TDKK	TDKK	TDKK	TDKK
<b>Net turnover</b>	1	<b>518.176</b>	<b>394.366</b>	<b>450.796</b>	<b>356.456</b>
Expenses for raw materials and consumables		-230.514	-140.033	-259.225	-174.936
Other external expenses		-61.680	-56.667	-42.536	-42.361
<b>Gross profit/loss</b>		<b>225.982</b>	<b>197.666</b>	<b>149.035</b>	<b>139.159</b>
Staff expenses	2	-131.265	-122.691	-99.296	-92.855
<b>EBITDA</b>		<b>94.717</b>	<b>74.975</b>	<b>49.739</b>	<b>46.304</b>
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	3	-47.426	-39.133	-28.467	-24.598
<b>Profit/loss before financial income and expenses</b>		<b>47.291</b>	<b>35.842</b>	<b>21.272</b>	<b>21.706</b>
Income from investments in subsidiaries		0	0	22.192	12.846
Financial income	4	0	0	151	817
Financial expenses	5	-9.596	-6.011	-10.209	-7.872
<b>Profit/loss before tax</b>		<b>37.695</b>	<b>29.831</b>	<b>33.406</b>	<b>27.497</b>
Tax on profit/loss for the year	6	-8.859	-8.511	-4.570	-6.177
<b>Net profit/loss for the year</b>		<b>28.836</b>	<b>21.320</b>	<b>28.836</b>	<b>21.320</b>

# Balance Sheet 31 December

## Assets

	Note	Group		Parent company	
		2021 TDKK	2020 TDKK	2021 TDKK	2020 TDKK
Completed development projects		21.505	17.270	19.596	15.056
Software		11.943	14.257	11.941	14.257
Acquired licenses		288	321	157	184
Goodwill		74.694	85.970	65.173	75.754
Development projects in progress		5.912	7.818	5.912	7.817
<b>Intangible assets</b>	<b>7</b>	<b>114.342</b>	<b>125.636</b>	<b>102.779</b>	<b>113.068</b>
Land and buildings		86.584	87.319	38.693	39.673
Plant and machinery		99.346	107.149	22.365	26.576
Other fixtures and fittings, tools and equipment		13.191	15.890	7.713	8.790
Prepayments for property, plant and equipment		9.891	16.299	5.363	1.592
<b>Property, plant and equipment</b>	<b>8</b>	<b>209.012</b>	<b>226.657</b>	<b>74.134</b>	<b>76.631</b>
Investments in subsidiaries	9	0	0	230.715	205.689
<b>Fixed asset investments</b>		<b>0</b>	<b>0</b>	<b>230.715</b>	<b>205.689</b>
<b>Fixed assets</b>		<b>323.354</b>	<b>352.293</b>	<b>407.628</b>	<b>395.388</b>
<b>Inventories</b>	<b>10</b>	<b>60.207</b>	<b>62.414</b>	<b>38.191</b>	<b>46.074</b>
Trade receivables		85.587	68.327	56.997	47.758
Receivables from group enterprises		0	0	38.996	30.122
Other receivables		12.863	11.043	9.680	7.496
Deferred tax asset	12	1.194	1.517	0	0
Corporation tax		410	0	0	0
<b>Receivables</b>		<b>100.054</b>	<b>80.887</b>	<b>105.673</b>	<b>85.376</b>
<b>Cash at bank and in hand</b>		<b>47.857</b>	<b>64.255</b>	<b>1.927</b>	<b>44.982</b>
<b>Currents assets</b>		<b>208.118</b>	<b>207.556</b>	<b>145.791</b>	<b>176.432</b>
<b>Assets</b>		<b>531.472</b>	<b>559.849</b>	<b>553.419</b>	<b>571.820</b>

# Balance Sheet 31 December

## Liabilities and equity

	Note	Group		Parent company	
		2021 TDKK	2020 TDKK	2021 TDKK	2020 TDKK
Share capital		43.095	43.095	43.095	43.095
Reserve for development costs		0	0	19.896	29.106
Reserve for exchange rate conversion		-16.951	-19.529	0	-19.529
Retained earnings		78.464	297.628	41.617	268.522
<b>Equity</b>		<b>104.608</b>	<b>321.194</b>	<b>104.608</b>	<b>321.194</b>
Provision for deferred tax	12	15.122	15.283	13.618	14.260
Provisions for pensions and similar obligations		533	555	0	0
<b>Provisions</b>		<b>15.655</b>	<b>15.838</b>	<b>13.618</b>	<b>14.260</b>
Credit institutions		220.000	105.063	220.000	105.063
Lease obligations		0	128	0	0
Other payables		7.526	7.390	7.526	7.390
<b>Long-term debt</b>	13	<b>227.526</b>	<b>112.581</b>	<b>227.526</b>	<b>112.453</b>
Credit institutions	13	71.000	0	71.000	0
Trade payables		80.889	57.927	64.957	47.185
Payables to group enterprises		2.134	26.815	49.597	58.201
Corporation tax		2.728	917	1.273	2.804
Other payables	13	26.932	24.577	20.840	15.723
<b>Short-term debt</b>		<b>183.683</b>	<b>110.236</b>	<b>207.667</b>	<b>123.913</b>
<b>Debt</b>		<b>411.209</b>	<b>222.817</b>	<b>435.193</b>	<b>236.366</b>
<b>Liabilities and equity</b>		<b>531.472</b>	<b>559.849</b>	<b>553.419</b>	<b>571.820</b>
Distribution of profit	11				
Contingent assets, liabilities and other financial obligations	16				
Related parties	17				
Fee to auditors appointed at the general meeting	18				
Accounting Policies	19				

## Statement of Changes in Equity

### Group

	Share capital	Reserve for development costs	Reserve for exchange rate conversion	Retained earnings	Total
	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 January	43.095	0	-19.529	297.628	321.194
Extraordinary dividend paid	0	0	0	-248.000	-248.000
Other equity movements	0	0	2.578	0	2.578
Net profit/loss for the year	0	0	0	28.836	28.836
<b>Equity at 31 December</b>	<b>43.095</b>	<b>0</b>	<b>-16.951</b>	<b>78.464</b>	<b>104.608</b>

### Parent company

Equity at 1 January	43.095	29.106	-19.529	268.522	321.194
Extraordinary dividend paid	0	0	0	-248.000	-248.000
Other equity movements	0	0	19.529	-16.951	2.578
Development costs for the year	0	-9.210	0	9.210	0
Net profit/loss for the year	0	0	0	28.836	28.836
<b>Equity at 31 December</b>	<b>43.095</b>	<b>19.896</b>	<b>0</b>	<b>41.617</b>	<b>104.608</b>

## Cash Flow Statement 1 January - 31 December

	Note	Group	
		2021 TDKK	2020 TDKK
Net profit/loss for the year		28.836	21.320
Adjustments	14	68.627	53.793
Change in working capital	15	8.557	682
<b>Cash flows from operating activities before financial income and expenses</b>		<b>106.020</b>	<b>75.795</b>
Financial expenses		-9.593	-6.011
<b>Cash flows from ordinary activities</b>		<b>96.427</b>	<b>69.784</b>
Corporation tax paid		-7.297	-6.991
<b>Cash flows from operating activities</b>		<b>89.130</b>	<b>62.793</b>
Purchase of intangible assets		-7.465	-12.321
Purchase of property, plant and equipment		-11.190	-25.936
<b>Cash flows from investing activities</b>		<b>-18.655</b>	<b>-38.257</b>
Reduction of lease obligations		-128	0
Repayment of payables to group enterprises		-24.682	-8.410
Raising of loans from credit institutions		185.937	4.504
Dividend paid		-248.000	0
<b>Cash flows from financing activities</b>		<b>-86.873</b>	<b>-3.906</b>
<b>Change in cash and cash equivalents</b>		<b>-16.398</b>	<b>20.630</b>
Cash and cash equivalents at 1 January		64.255	45.842
Exchange adjustment of current asset investments		0	-2.217
<b>Cash and cash equivalents at 31 December</b>		<b>47.857</b>	<b>64.255</b>
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		47.857	64.255
<b>Cash and cash equivalents at 31 December</b>		<b>47.857</b>	<b>64.255</b>

# Notes to the Financial Statements

	Group		Parent company	
	2021 TDKK	2020 TDKK	2021 TDKK	2020 TDKK
<b>1 Turnover</b>				
<b>Geographical segments</b>				
Turnover, EU-countries	265.249	191.497	251.423	190.708
Turnover, non-EU countries	252.927	202.869	199.373	165.748
<b>Net turnover</b>	<b>518.176</b>	<b>394.366</b>	<b>450.796</b>	<b>356.456</b>
<b>2 Staff expenses</b>				
Wages and salaries	121.448	113.378	92.402	85.418
Pensions	9.817	9.313	6.894	7.437
	<b>131.265</b>	<b>122.691</b>	<b>99.296</b>	<b>92.855</b>
Including remuneration to the Executive Board and Board of Directors of:				
Executive Board	6.125	7.872	6.125	7.872
Supervisory Board	750	750	750	750
	<b>6.875</b>	<b>8.622</b>	<b>6.875</b>	<b>8.622</b>
<b>Average number of employees</b>	<b>427</b>	<b>422</b>	<b>164</b>	<b>167</b>

Remuneration to the Executive Board for 2020 also includes salary and severance pay to the former CEO.

## Notes to the Financial Statements

	Group		Parent company	
	2021	2020	2021	2020
	TDKK	TDKK	TDKK	TDKK
<b>3 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment</b>				
Amortisation of intangible assets	18.936	15.313	17.752	14.416
Depreciation of property, plant and equipment	28.490	23.820	10.715	10.182
	<b>47.426</b>	<b>39.133</b>	<b>28.467</b>	<b>24.598</b>
<b>4 Financial income</b>				
Interest received from group enterprises	0	0	151	802
Other financial income	0	0	0	15
	<b>0</b>	<b>0</b>	<b>151</b>	<b>817</b>
<b>5 Financial expenses</b>				
Interest paid to group enterprises	494	1.261	690	1.452
Other financial expenses	9.075	4.750	8.689	6.420
Exchange adjustments, expenses	27	0	830	0
	<b>9.596</b>	<b>6.011</b>	<b>10.209</b>	<b>7.872</b>
<b>6 Tax on profit/loss for the year</b>				
Current tax for the year	8.697	6.268	5.212	6.177
Deferred tax for the year	162	2.243	-642	0
	<b>8.859</b>	<b>8.511</b>	<b>4.570</b>	<b>6.177</b>

# Notes to the Financial Statements

## 7 Intangible assets

### Group

	Completed development projects	Software	Acquired licenses	Goodwill	Development projects in progress
	TDKK	TDKK	TDKK	TDKK	TDKK
Cost at 1 January	28.943	18.383	2.841	173.425	7.817
Exchange adjustment	-26	0	23	86	0
Additions for the year	5.966	1.112	0	0	387
Transfers for the year	1.829	445	0	-2	-2.292
Cost at 31 December	36.712	19.940	2.864	173.509	5.912
Impairment losses and amortisation at 1 January	11.673	4.126	2.520	87.455	0
Exchange adjustment	-8	0	12	20	0
Amortisation for the year	3.563	3.871	44	11.342	0
Transfers for the year	-21	0	0	-2	0
Impairment losses and amortisation at 31 December	15.207	7.997	2.576	98.815	0
<b>Carrying amount at 31 December</b>	<b>21.505</b>	<b>11.943</b>	<b>288</b>	<b>74.694</b>	<b>5.912</b>

Development projects include production, products and market development



## Notes to the Financial Statements

### 7 Intangible assets (continued)

#### Parent company

	Completed development projects	Software	Acquired licenses	Goodwill	Development projects in progress
	TDKK	TDKK	TDKK	TDKK	TDKK
Cost at 1 January	25.958	18.383	2.553	162.084	7.817
Additions for the year	5.966	1.112	0	0	387
Transfers for the year	1.847	445	0	0	-2.292
Cost at 31 December	<u>33.771</u>	<u>19.940</u>	<u>2.553</u>	<u>162.084</u>	<u>5.912</u>
Impairment losses and amortisation at 1 January	10.902	4.126	2.369	86.330	0
Amortisation for the year	3.273	3.871	27	10.581	0
Transfers for the year	0	2	0	0	0
Impairment losses and amortisation at 31 December	<u>14.175</u>	<u>7.999</u>	<u>2.396</u>	<u>96.911</u>	<u>0</u>
<b>Carrying amount at 31 December</b>	<b><u>19.596</u></b>	<b><u>11.941</u></b>	<b><u>157</u></b>	<b><u>65.173</u></b>	<b><u>5.912</u></b>

# Notes to the Financial Statements

## 8 Property, plant and equipment

### Group

	Land and buildings	Plant and machinery	Other fixtures and fittings, tools and equipment	Prepayments for property, plant and equipment
	TDKK	TDKK	TDKK	TDKK
Cost at 1 January	138.068	379.458	53.395	16.299
Exchange adjustment	362	-176	104	112
Additions for the year	422	2.388	1.491	6.889
Disposals for the year	0	-155	-212	0
Transfers for the year	1.273	10.944	1.044	-13.409
Cost at 31 December	<u>140.125</u>	<u>392.459</u>	<u>55.822</u>	<u>9.891</u>
Impairment losses and depreciation at 1 January	50.749	272.309	37.505	0
Exchange adjustment	148	296	73	0
Depreciation for the year	2.644	20.668	5.294	0
Reversal of impairment and depreciation of sold assets	0	-121	-106	0
Transfers for the year	0	-39	-135	0
Impairment losses and depreciation at 31 December	<u>53.541</u>	<u>293.113</u>	<u>42.631</u>	<u>0</u>
<b>Carrying amount at 31 December</b>	<u><b>86.584</b></u>	<u><b>99.346</b></u>	<u><b>13.191</b></u>	<u><b>9.891</b></u>

## Notes to the Financial Statements

### 8 Property, plant and equipment (continued)

#### Parent company

	Land and buildings	Plant and machinery	Other fixtures and fittings, tools and equipment	Prepayments for property, plant and equipment	Total
	TDKK	TDKK	TDKK	TDKK	TDKK
Cost at 1 January	86.397	273.310	39.823	1.592	401.122
Additions for the year	0	2.084	1.416	4.718	8.218
Transfers for the year	234	635	78	-947	0
Cost at 31 December	86.631	276.029	41.317	5.363	409.340
Impairment losses and depreciation at 1 January	46.724	246.734	31.033	0	324.491
Depreciation for the year	1.214	6.930	2.571	0	10.715
Impairment losses and depreciation at 31 December	47.938	253.664	33.604	0	335.206
<b>Carrying amount at 31 December</b>	<b>38.693</b>	<b>22.365</b>	<b>7.713</b>	<b>5.363</b>	<b>74.134</b>

## Notes to the Financial Statements

	<b>Parent company</b>	
	2021	2020
	TDKK	TDKK
<b>9 Investments in subsidiaries</b>		
Cost at 1 January	250.999	226.168
Additions for the year	260	24.831
Disposals for the year	0	0
Cost at 31 December	<u>251.259</u>	<u>250.999</u>
Value adjustments at 1 January	-45.310	-28.071
Exchange adjustment	2.574	-19.521
Net profit/loss for the year	22.633	13.303
Dividend to the Parent Company	0	-10.563
Amortisation of goodwill	-441	-269
Change in intercompany profit on inventories	0	-189
Value adjustments at 31 December	<u>-20.544</u>	<u>-45.310</u>
<b>Carrying amount at 31 December</b>	<b><u>230.715</u></b>	<b><u>205.689</u></b>

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Share capital	Votes and ownership
Skamol Americas Inc.	USA	USD 3.310.000	100%
Skamol Europe GmbH	Germany	EUR 50.000	100%
Skamol Polska S.p.Z.o.o	Poland	PLN 12.505.000	100%
Skamol Eastern Europe S.p.Z.o.o	Poland	PLN 800.000	100%
Skamol Rus LLC	Russia	RUB 10.000	100%
Skamol France SAS	France	EUR 50.000	100%
Skamol (Shanghai) Trading Co. Ltd.	China	CNY 641.690	100%
Skamol Asia Pacific PTY Ltd.	Australia	AUD 108	100%
NCM Core A/S	Aarhus	DKK 1.011.000	100%
Skamol United Kingdom Ltd.	UK	GBP 30.000	100%
Skamol Italia SRL	Italy	EUR 10.000	100%
Skamol Spain Trading S.L.	Spain	EUR 25.000	100%

## Notes to the Financial Statements

	<b>Group</b>		<b>Parent company</b>	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
	TDKK	TDKK	TDKK	TDKK
<b>10 Inventories</b>				
Raw materials and consumables	30.600	11.073	8.584	9.321
Work in progress	393	717	393	560
Finished goods and goods for resale	29.214	50.624	29.214	36.193
	<u><b>60.207</b></u>	<u><b>62.414</b></u>	<u><b>38.191</b></u>	<u><b>46.074</b></u>

	<b>Parent company</b>	
	<u>2021</u>	<u>2020</u>
	TDKK	TDKK
<b>11 Distribution of profit</b>		
Extraordinary dividend paid	248.000	0
Retained earnings	-219.164	21.320
	<u><b>28.836</b></u>	<u><b>21.320</b></u>

	<b>Group</b>		<b>Parent company</b>	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
	TDKK	TDKK	TDKK	TDKK
<b>12 Provision for deferred tax</b>				
Provision for deferred tax at 1 January	13.766	11.379	14.260	11.728
Amounts recognised in the income statement for the year	162	3.904	-642	2.532
<b>Provision for deferred tax at 31 December</b>	<u><b>13.928</b></u>	<u><b>13.766</b></u>	<u><b>13.618</b></u>	<u><b>14.260</b></u>

# Notes to the Financial Statements

## 13 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	Group		Parent company	
	2021 TDKK	2020 TDKK	2021 TDKK	2020 TDKK
<b>Credit institutions</b>				
Between 1 and 5 years	220.000	105.063	220.000	105.063
Long-term part	220.000	105.063	220.000	105.063
Within 1 year	71.000	0	71.000	0
	<b>291.000</b>	<b>105.063</b>	<b>291.000</b>	<b>105.063</b>
<b>Lease obligations</b>				
Between 1 and 5 years	0	128	0	0
Long-term part	0	128	0	0
Within 1 year	0	0	0	0
	<b>0</b>	<b>128</b>	<b>0</b>	<b>0</b>
<b>Other payables</b>				
Between 1 and 5 years	7.526	7.390	7.526	7.390
Long-term part	7.526	7.390	7.526	7.390
Other short-term payables	26.932	24.577	20.840	15.723
	<b>34.458</b>	<b>31.967</b>	<b>28.366</b>	<b>23.113</b>

## 14 Cash flow statement - adjustments

	Group	
	2021 TDKK	2020 TDKK
Financial expenses	9.596	6.011
Depreciation, amortisation and impairment losses, including losses and gains on sales	47.566	39.133
Tax on profit/loss for the year	8.859	8.511
Other adjustments	2.606	138
	<b>68.627</b>	<b>53.793</b>

## Notes to the Financial Statements

	<b>Group</b>	
	2021	2020
	TDKK	TDKK
<b>15 Cash flow statement - change in working capital</b>		
Change in inventories	2.207	-22.558
Change in receivables	-19.081	18.415
Change in other provisions	-22	-2.922
Change in trade payables, etc	25.453	7.747
	<b>8.557</b>	<b>682</b>

	<b>Group</b>		<b>Parent company</b>	
	2021	2020	2021	2020
	TDKK	TDKK	TDKK	TDKK
<b>16 Contingent assets, liabilities and other financial obligations</b>				
<b>Rental and lease obligations</b>				
Lease obligations under operating leases. Total future lease payments:				
Within 1 year	7.900	2.799	2.928	1.848
After 1 year	5.669	1.881	4.944	1.031
	<b>13.569</b>	<b>4.680</b>	<b>7.872</b>	<b>2.879</b>

### Guarantee obligations

A guarantee in the amount of DKK 1.450k with respect to the restoration of Moler areas and a guarantee in the amount of DKK 98k with respect to product security are incumbent on the parent company.

Through SEB the company has guarantees for customers issued for a total of DKK 495k.

### Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of FSN SKA A/S, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

The bank has a pledge on subsidiary shares in Skamol Eastern Europe S.p. z.o.o and Skamol Polska sp. z.o.o.

# Notes to the Financial Statements

## 17 Related parties

	<u>Basis</u>
<b>Controlling interest</b>	
FSN SKA A/S	Parent Company
FSN Capital III Limited Partnership	Controlling shareholder of FSN-SKA A/S

### Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

### Consolidated Financial Statements

The company is included in the consolidated report for the parent company

<u>Name</u>	<u>Place of registered office</u>
FSN-SKA A/S	Viby J

The Group Annual Report of FSN-SKA A/S may be obtained at the following address:

Hasselager Centervej 1  
8260 Viby J  
Denmark



## Notes to the Financial Statements

	Group		Parent company	
	2021	2020	2021	2020
	TDKK	TDKK	TDKK	TDKK
<b>18 Fee to auditors appointed at the general meeting</b>				
<b>PricewaterhouseCoopers</b>				
Audit fee	532	303	508	285
Other assurance engagements	69	0	69	0
Tax advisory services	160	99	64	99
Other services	66	0	66	0
	<b>827</b>	<b>402</b>	<b>707</b>	<b>384</b>
<b>Other audit firms</b>				
Audit fee	479	413	0	0
Other assurance engagements	351	354	0	0
	<b>830</b>	<b>767</b>	<b>0</b>	<b>0</b>
	<b>1.657</b>	<b>1.169</b>	<b>707</b>	<b>384</b>

# Notes to the Financial Statements

## 19 Accounting Policies

The Annual Report of Skamol A/S for 2021 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C .

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2021 are presented in TDKK.

### Recognition and measurement

The Financial Statements have been prepared under the historical cost method.

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

### Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, Skamol A/S, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

### Business combinations

#### *Business acquisitions carried through on or after 1 July 2018*

Acquisitions of subsidiaries are accounted for using the purchase method under which the identifiable assets and liabilities of the entity acquired are measured at fair value at the time of acquisition. Acquired contingent liabilities are recognised at fair value in the Consolidated Financial Statements to the extent that the value can be measured reliably.

The time of acquisition is the time when the Group obtains control of the entity acquired.

The cost of the entity acquired is the fair value of the consideration agreed, including consideration contingent on future events. Transaction costs directly attributable to the acquisition of subsidiaries are recognised in the income statement as incurred.

Positive differences between the cost of the entity acquired and identifiable assets and liabilities are recognised as goodwill in intangible assets in the balance sheet and are amortised in the income statement on a straight-line basis over their estimated useful lives. Amortisation of goodwill is allocated in the Consolidated Financial Statements to the operations to which goodwill is related. Where the differences are negative, they are recognised immediately in the income statement.

Where the purchase price allocation is not final, positive and negative differences from acquired subsidiaries due to changes to the recognition and measurement of identifiable net assets may be adjusted for up to 12 months after the time of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

Where cost includes contingent consideration, this is measured at fair value at the time of acquisition. Contingent consideration is subsequently measured at fair value. Any value adjustments are recognised in the income statement.

In respect of step acquisitions, any previously held investments in the entity acquired are remeasured at fair value at the time of acquisition. The difference between the carrying amount of the investment previously held and the fair value is recognised in the income statement.

#### *Business acquisitions carried through before 1 July 2018*

Subject to some exemptions, acquisitions carried through before 1 July 2018 are accounted for under the same accounting policies as those applying to business combinations carried through on or after 1 July

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

2018. The most material exemptions are:

- Identifiable assets and liabilities of the entity acquired are recognised only if they are probable.
- Identifiable contingent liabilities of the entity acquired are not recognised in the consolidated balance sheet.
- Where the purchase price allocation is not final, positive and negative differences due to changes to the recognition and measurement of the acquired net assets may be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.
- Transaction costs directly attributable to the acquisition of subsidiaries are included as part of cost.
- After the initial recognition, adjustment of contingent consideration is recognised directly with its counter entry in initial purchase price, thus correcting the value of goodwill or negative goodwill.
- In respect of step acquisitions, the carrying amount of the existing investments is recognised in cost.

### Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

### Translation policies

Danish kroner is used as the presentation currency. All other currencies are regarded as foreign currencies.

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

### Revenue

Information on business segments and geographical segments is based on the Group's risks and returns and its internal financial reporting system. Business segments are regarded as the primary segments.

## Income Statement

### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Group, including gains and losses on the sale of intangible assets and property, plant and equipment.

### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

## Balance Sheet

### Intangible assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 5-20 years.

Patents and licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Patents are amortised over the remaining patent period, and licences are amortised over the licence period; however not exceeding 5-20 years.

Software acquired is measured at cost less accumulated amortisation. Software is amortised on a straight-line basis over its useful life, which is assessed at 5-20 years.

Development cost on projects include salaries, depreciation and other costs that can be directly and indirectly attributed to the company's development activities.

Development projects that are clearly defined and identifiable, where the degree of technical utilization, sufficient resources and a potential future market or development opportunity in the group can be demonstrated, and where the intention to manufacture, market or use the project are recognized as

## Notes to the Financial Statements

### 19 Accounting Policies (continued)

intangible fixed assets, if sufficient assurance that the capital value of future earnings can cover production, sales and administration costs as well as the development costs themselves.

Development projects that do not meet the criteria for recognition in the balance sheet are recognized as costs in the income statement as the costs are incurred.

Capitalized development costs are measured at cost less accumulated amortization and impairment losses or recoverable amount, whichever is lower. An amount corresponding to the recognized development costs is reserved in the item "Reserve for development costs" under equity. The reserve includes only development costs that are recognized in financial years beginning on or after 1 January 2016. The reserve is continuously reduced with depreciation and write-downs on the development projects.

Capitalized development costs are depreciated from the time of completion on a straight-line basis over the period in which the development work is expected to generate economic benefits. However, the depreciation period is a maximum of 10 years.

#### **Property, plant and equipment**

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Production buildings	50 years
Other buildings	15-50 years
Plant and machinery	8-20 years
Other equipment	3-5 years
Own Moler deposits	20 years

The fixed assets' residual values are determined at nil. Depreciation period and residual value are re-assessed annually. Assets costing less than DKK 30,000 are expensed in the year of acquisition.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

### Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

### Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable



# Notes to the Financial Statements

## 19 Accounting Policies (continued)

value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable.

### Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

### Equity

#### *Dividend*

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

### Provisions

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Group has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### Financial debts

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Mortgage loans are measured at amortised cost, which for cash loans corresponds to the remaining loan. Amortised cost of debenture loans corresponds to the remaining loan calculated as the underlying cash value of the loan at the date of raising the loan adjusted for depreciation of the price adjustment of the loan made over the term of the loan at the date of raising the loan.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

## Cash Flow Statement

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

### Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

### Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

### Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand" and "Overdraft facilities".

The cash flow statement cannot be immediately derived from the published financial records.

## Financial Highlights

### Explanation of financial ratios

Profit margin	$\frac{\text{Profit before financials} \times 100}{\text{Turnover}}$
Return on assets	$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$
Adjusted EBITDA-Margin	$\frac{\text{Adjusted EBITDA}^* \times 100}{\text{Turnover}}$

\*Adjusted EBITDA is excl. one time items.

# All in one



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## Søren Drewsen

### Board member

On behalf of: Skamol AS

Serial number: PID:9208-2002-2-387626225784

IP: 152.115.xxx.xxx

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## Simon Plagborg

### CCO

On behalf of: Skamol AS

Serial number: PID:9208-2002-2-002697938875

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## Jørgen Bak

### Staff Representative

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## Nicholas Nehmzow Hjorth

### Board member

On behalf of: Skamol AS

Serial number: PID:9208-2002-2-816241820345

IP: 80.162.xxx.xxx

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## Poul Erik Kamstrup Kristensen

### CEO

On behalf of: Skamol AS

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## MARCUS EGELSTIG

### Board member

On behalf of: Skamol AS

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## Klaus Hermann Franz

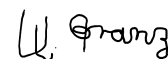
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### Staff Representative

On behalf of: Skamol AS

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## Keld Nielsen

### State Authorised Public Accountant

On behalf of: PricewaterhouseCoopers Statsautoriseret...

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NEM ID 

## Mads Meldgaard

### State Authorised Public Accountant

On behalf of: PricewaterhouseCoopers Statsautoriseret...

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## Bo Rygaard

### Chairman at general meeting

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